

# Product Disclosure Statement



Issued 16 August 2022

**Compass Global Holdings Pty Ltd** (ACN 159 256 014)  
trading as **EbonFX**

AFS Licence No. 426810

## 1. INTRODUCTION

This Product Disclosure Statement (PDS) has been prepared and issued by Compass Global Holdings Pty Ltd (Compass) also referred to herein as “EbonFX”, “we”, “us”, “our”). References to “you” or “your” throughout this PDS means the person entering into a foreign exchange contract with us.

This PDS provides you with key information about the financial products we provide, specifically, foreign exchange contracts, to assist you in making an informed decision about entering into foreign exchange contracts.

This PDS contains general information only and has been prepared without taking into account your individual objectives, financial situation or specific needs. We recommend that you read our Financial Services Guide (FSG) together with this PDS in considering whether the product will meet your objectives, situation or needs.

The information in this PDS, and the Financial Services Guide (FSG), may change at any time. You will find the updated PDS or information about minor changes by going to our website at [www.ebonfx.com](http://www.ebonfx.com).

This PDS is an important document and should be read in its entirety before entering into a Client Agreement with us. It is a condition of our acceptance of your application to become our customer that you have

read and understood, among others, this PDS, FSG, and Privacy Policy. The information in this PDS is current as at 16 August 2022 and may be updated periodically. We may issue a supplement or replacement PDS as a result of certain changes, which will be available free of charge upon request and on our website.

### 1.1 Contents of this PDS

This PDS is designed to provide you with important information, such as:

- who we are and how you can contact us;
- financial products we offer;
- the features/risks/benefits of these products;
- fees and charges for these products, if any;
- any potential conflicts of interest we may have; and
- our dispute resolution process.

### 1.2 Name and Contact Details of Issuer/Service Provider

**Compass Global Holdings Pty Ltd** is the issuer of this PDS and the provider of the financial products. You can contact our office by any of the methods below:

Suite 8, Level 41, 225 George Street  
Sydney NSW 2000 Australia

Phone: +61 2 7255 9988

Email: [info@ebonfx.com](mailto:info@ebonfx.com)

Web: [www.ebonfx.com](http://www.ebonfx.com)

### 1.3 Australian Distribution Only

This PDS, and any invitation to apply for a Foreign Exchange Transaction that this PDS relates to, is intended for retail clients in Australia only. Distribution of this PDS in jurisdictions outside Australia may be restricted by law and persons who come into possession of it who are not in Australia should seek advice on and observe any such restrictions. This PDS does not constitute an offer or invitation in any place in which, or to any person to whom, it would not be lawful to make such an offer or invitation.

## 1.4 Risk Warning

You should not undertake foreign exchange transactions or enter into foreign exchange contracts unless you properly understand the nature of foreign exchange products and are comfortable with the risks involved. You should obtain independent financial, legal, taxation and/or other professional advice prior to entering into a foreign exchange transaction to ensure that you are making an informed decision about entering into a foreign exchange contract.

## 1.5 Use of Examples

The use of examples in this PDS is provided for illustrative purposes only and does not necessarily reflect current or future market prices or the prices that we will apply to trade; nor how such trades have an impact on your personal circumstances.

## 1.6 Money Laundering and Financial Crimes Monitoring

We are bound by the *Anti-Money Laundering and Counter-Terrorism Financing Act 2006* (AML/CTF Act) and we may contact you from time to time to enable us to comply with the AML/CTF Act. By opening an account and transacting with us, you undertake to provide us with all additional information and assistance that we may reasonably require to comply with our obligations under the AML/CTF Act.

In entering into any foreign exchange transaction with us, you warrant to us that:

- you are not aware and have no reason to suspect that the moneys used to fund your transactions have been or will be derived from or related to any money laundering, terrorism financing or any criminal activities, whether prohibited under

Australian law, international law or convention or by agreement;

- any funds used to enter in an agreement with us have not been derived from or related to any criminal activities;
- you and your FX transaction is not a transaction that may be in breach of Australian laws or sanctions, or the laws and sanctions of other countries; and
- you are not a politically exposed person or organisation as defined in the AML/CTF Rules cognate to the AML/CTF Act.

## 2. PRODUCT SUMMARY

We offer foreign exchange (FX) contracts. We buy and sell foreign currency using the following FX contracts:

- SPOT;
- Value TODAY;
- Value TOMORROW;
- FX FORWARD; and
- FX OPTION\*.

\*We can only offer FX OPTION Contracts to wholesale clients. We have a separate document, referred to as "Information Statement" that contains information about this product, which is available from our website at [www.ebonfx.com](http://www.ebonfx.com).

A summary table of the key characteristics of our foreign exchange contracts is included in this PDS. However, please ensure that you read this PDS in its entirety.

Table 1: Product Summary

<b>PRODUCT SUMMARY</b>	
<b>Who is the issuer of this PDS and the foreign exchange (FX) contracts?</b>	We are both the issuer of this PDS and the provider of the foreign exchange products.
<b>What is an FX contract?</b>	<p>A foreign exchange contract is an agreement between us to exchange one currency for another at an agreed exchange rate on an agreed Settlement Date.</p> <p>When you enter into a foreign exchange contract, you nominate the contract amount and the 2 currencies known as the “currency pair” (must be acceptable to us), and the Value Date on which you want the exchange of currencies to take place, based on our agreed exchange rate.</p>
<b>What financial products are we offering?</b>	We offer <b>SPOT</b> transactions, <b>Value TODAY (TOD)</b> transactions, <b>Value Tomorrow (TOM)</b> transactions, and <b>FX FORWARD</b> transactions.
<b>What is a SPOT transaction?</b>	A <b>SPOT</b> transaction is an FX transaction where the Value Date is 2 business days after the Trade Date or T+2.
<b>What is a TOD transaction?</b>	A <b>TOD</b> transaction is an FX transaction where the Value Date is the same date as the Trade Date.
<b>What is a TOM transaction?</b>	A <b>TOM</b> transaction is an FX transaction where the Value Date is the business day after the Trade Date or T+1.
<b>What is an FX FORWARD transaction?</b>	An <b>FX FORWARD</b> is a transaction where the Value Date is more than 2 business days after the Trade Date.
<b>How do I enter into a foreign exchange contract?</b>	<p>Prior to transacting in foreign exchange, you must complete our Client Application Form, read and understand among others, this PDS, the FSG, Privacy Policy, and the Client Agreement. We will provide you with an Account Manager to guide you through your dealings with us.</p> <p>We reserve the right to refuse to transact with any person.</p>
<b>How do I place a foreign exchange transaction order with us?</b>	We accept foreign exchange transaction instructions in any of the following ways: telephone (calls may or may not be recorded), in writing (including electronically where mutually agreed), or on our online trading platform (this method is not available to wholesale clients).
<b>Market orders</b>	We provide a facility for where you may place an order at a rate nominated by you, which may or may not be filled depending on prevailing market conditions and will include a margin determined by us.

<p><b>What fees and charges are payable in respect of a foreign exchange transaction?</b></p>	<p>Whilst we endeavour to include applicable fees and charges into the spread or margin that we derive from the exchange rate quoted to you, in some circumstances you may incur the following fees and charges of up to AUD\$30 in relation to a foreign exchange transaction:</p> <ul style="list-style-type: none"> <li>• transaction fee;</li> <li>• telegraphic transfer fee; and</li> <li>• express delivery fee.</li> </ul> <p>Details of all fees and costs will be disclosed to you when entering into a transaction.</p>
<p><b>How are we remunerated?</b></p>	<p>The exchange rate quoted has a variable buy/sell spread which is our remuneration.</p>
<p><b>Deposits and instalments</b></p>	<p>A deposit may be required to be paid for entry into an FX Forward transaction. This acts as collateral or as a security buffer in the event of a default by you. Typically, we will require a deposit (“deposit”) calculated as a percentage of the contract value. You may be requested to provide additional moneys (“Instalment”, “margin call”) to add to the deposit, if the market moves against you. If you do not meet a Deposit or margin call request in a timely manner or within the time frame specified, positions may be reduced or closed by us without further reference to you in accordance with the terms of the Client Agreement. This can result in a loss to you.</p>
<p><b>What are the key benefits?</b></p>	<p>Some of the key benefits for each type of foreign exchange contract offered by us are set out in sections 4 and 5.</p>
<p><b>What are the key risks?</b></p>	<p>Whilst it is acknowledged that the majority of deliverable foreign exchange transactions are a necessary aspect of some businesses, you should also be aware of some potential key risks of foreign exchange contracts, particularly in respect of forward contracts that may be applicable to your circumstances, as set out in sections 4, 5, and 6. You should obtain independent professional advice and carefully consider whether FX transactions are appropriate for you in light of your knowledge, experience, objectives, financial situation and needs.</p>
<p><b>What are the tax implications of foreign exchange transactions and products?</b></p>	<p>Foreign exchange transactions and products may have tax implications. The taxation consequences can be complex and will differ for each individual’s financial circumstances. We recommend that you obtain independent taxation and accounting advice in relation to the impact of foreign exchange transactions and products on your particular financial situation.</p>
<p><b>Dispute resolution</b></p>	<p>We have an established policy for dealing with complaints and we are a member of the Australian Financial Complaints Authority, an external dispute resolution organisation.</p>

### 3. FOREIGN EXCHANGE TRANSACTIONS AND PRODUCTS

#### 3.1 Foreign Exchange Transactions

Foreign exchange is about exchanging one currency for another. In a foreign exchange transaction, one currency can be bought or sold in exchange for another currency. The exchange rate is the price at which this transaction takes place. For example: if the current exchange rate for the Australian dollar against the US dollar is AUD/USD 0.8900, this means that an Australian dollar is equal to, or can be exchanged for 89 US cents.

#### 3.2 Foreign Exchange Products

The principal purpose of foreign exchange products is to enable individuals and entities with foreign exchange needs to pay or receive international currencies for goods or services, convert moneys, manage their foreign currency risk and protect their funds against adverse exchange rate movements. These products enable future exchange risks to be hedged and provide a degree of certainty of foreign exchange rates and exposures.

#### 3.3 Foreign Exchange Exposures

Foreign exchange exposures may arise from a number of different activities.

An exporter who sells its product in foreign currency has the risk that if the value of that foreign currency depreciates then the revenues in the exporter's home currency will be lower.

An importer who buys goods priced in foreign currency has the risk that the foreign currency will appreciate, thereby making the cost, in local currency terms, higher than expected.

Fund managers and companies who own foreign assets are exposed to falls in the currencies where they own the assets. This is because if they were to sell (repatriate) those assets at the depreciated exchange rate applicable to those assets, this would have a negative effect on the home currency value.

Other foreign exchange exposures are less obvious and relate to the exporting and importing in local currency, but where the negotiated price is being affected by exchange rate movements.

#### 3.4 Nature of Foreign Exchange Products

Foreign exchange contracts are not traded on a licenced financial market, or exchange, but are bilateral agreements

between us, with each party responsible for assessing the credit standing and capacity of the other party before entering into the transaction.

#### 3.5 Client Application

We will provide you with the requisite application forms to establish a relationship with us. If you wish to proceed, you will need to complete and return a signed copy of the Application Form, which incorporates the Client Agreement, that sets out your rights and obligations. You will then be bound by the Client Agreement.

#### 3.6 Client Instructions, Statements and Confirmations

We accept order instructions in any of the following ways:

- telephone (calls may be recorded);
- in writing (including email, where agreed); or
- on our online trading platform made available on our website.

It is your obligation to immediately confirm in writing your instruction with us that any order instructions you provide to us have, in fact, been received by us. You indemnify us for any damage arising out of any unprocessed transaction request and waive any right to damages that may arise in the event of the failure of a transaction or a delay in the processing of a transaction or if a transaction fails to proceed. You indemnify us and waive any claim against us. Essentially, these transactions are at your own risk and despite any consequential delay suffered by you and/or your beneficiary, there is to be no claim against us.

There are many reasons why a transaction may not occur at a time frame that you may require. This is because transactions involving remittance overseas rely upon counterparties/third-parties in foreign jurisdictions. As such it is your obligation to advise us, in writing, if a transaction must be transacted by a certain time. Such advice by you is important as we will then be able to inform you if your expectations can be achieved and also advise you as to the estimated completion time for your transaction. Additionally, if it appears to you that a transaction has not occurred you must take steps to inform us in writing immediately of this concern.

You indemnify us for any damage arising out of any unprocessed transaction request and waive any right to damages that may arise in the event of the failure of a transaction or a delay in the processing of a transaction or if a transaction fails to proceed. We provide no guarantee as to the time frame of your transaction unless we expressly advise otherwise in writing. Essentially any consequential damage suffered by you and/or the beneficiary of the transaction are at your own risk and you, by engaging our services, acknowledge that it is a condition of our service

that you shall waive any claim against us and indemnify us as to any damage that may arise as a result of a delayed, unprocessed or failed transaction.

It is your obligation to immediately review order confirmations that we provide, to ensure their accuracy. Any order discrepancies identified must be reported to us immediately. Should you have any queries relating to your confirmations, we encourage you to contact us on +61 2 7255 9988.

Should you wish, for any reason, to close out or alter the foreign exchange contract you have entered into, we are under no obligation to agree to such closure or alteration.

If we agree to close out or alter your contract this may be subject to payment of any expenses and/or exchange rate loss incurred.

### 3.7 What is a Market Order?

You may enter into an agreement with us under which your SPOT Contract or Forward Contract becomes binding only when a certain exchange rate nominated by you ("Nominated Rate") is reached. You may amend or cancel the instructions given by you by telephone at any time before the Nominated Rate is reached. However, once your Nominated Rate is reached and the Market Order is filled by us, you are bound to settle the transaction in accordance with the terms of the relevant SPOT or Forward Contract at the Nominated Rate.

### 3.8 Terms of a Market Order

The key terms of Market Orders may be summarised as follows:

A Market Order is binding from the time that your instructions are received by us. You may cancel a Market Order at any time before your Nominated Rate is reached by giving us notice by telephone. However, you may not cancel a Market Order after the Nominated Rate has been reached, whether or not we have notified you that your Nominated Rate has been reached on our trading platform. When your Nominated Rate is reached, we will notify you and upon such notification, you will be legally bound by the Transaction.

Your Nominated Rate will be reached only when the exchange rate nominated in your Market Order has been filled with us. In some cases, the exchange rate may spike to the extent that your Nominated Rate has been reached, but has changed before we are able to fill your Market Order; we will not fill your Market Order in those circumstances.

As soon as you receive our notification that your Nominated Rate has been reached, you must take action to ensure that the funds are paid into our account by the Settlement Date.

If we do not receive the funds in time, we may close out the transaction.

Market Orders are not available for amounts less than AUD20,000 or equivalent. The maximum period of validity for a Market Order is unlimited.

We will notify you when your Market Order has been filled.

### 3.9 Risks Associated with Payment Products and Client Waiver and Indemnity

It should be noted that, due to the nature of international payments systems, the delivery of payment products may, on rare occasions, be the subject of delays outside of our control. Such delays can be caused by a number of issues; some of which may include counterparties in foreign jurisdictions and/or the intervention of foreign regulators in relation to the specific transaction or the market generally. In such circumstances we will do all reasonable acts and things so as to procure the completion of the delivery of the payment product. However, you shall assume any risk associated with such delay and, by seeking a payment product from us, shall waive any claim against us for any such damage, and further indemnify us as to any claim by a third-party who deals with you and was adversely affected by the delay.

### 3.10 Fees and Charges

Our fee for foreign exchange products is built into the exchange rates quoted (buy/sell spread) when you seek to transact. Because we deal as principal, the exchange rate we offer you may not be the same as the rate we obtain ourselves.

The rate offered to you may depend upon a number of factors including transaction size, term of the product, our business relationship with you, the prevailing market rates and the differing interest rates applicable to the currency pair involved in the forward exchange transaction.

Further, we reserve the right to charge the following additional fees of up to AUD\$30 each:

1. transaction fee;
2. telegraphic transfer fee; and
3. express delivery fee.

Details of fees and costs will be disclosed to you when entering into a transaction. You may also incur additional fees and charges from banks transmitting/receiving beneficiary funds. We do not receive advance notice of, nor will we be liable for, the imposition of such fees. As these fees and charges are beyond our control it is not possible to predict whether or not they will be incurred or determine their amount.

We are also entitled to retain any interest earned on client money held in the bank account in respect of clients' segregated accounts that we must maintain under the *Corporations Act 2001*. The rate of interest is determined by the bank segregated account.

If you fail to make any payment required under the Client Agreement when it falls due, interest will be charged on the outstanding sum at a rate of five per cent per annum over the cash rate determined by the Reserve Bank of Australia (or of such monetary authority as may replace it) for interbank loans.

Interest accrues and is calculated daily from the date payment was due until the date the client pays in full and is compounded monthly.

#### 4. FOREIGN EXCHANGE SPOT, TOD & TOM CONTRACTS

A SPOT, TOD or TOM contract enables an exchange of two currencies (currency pair) on agreed terms. The applicable exchange rate will be agreed when the contract is entered into (Transaction Date), with transaction settlement occurring in normal circumstances two business days later, but earlier if nominated by you (Settlement Date) if on a Value Today (settlement on the day the foreign exchange contract is entered into) or Value Tomorrow (settlement on the day after it is entered into). Client funds are required to be remitted before settlement. The benefits and risks of SPOT contracts are outlined in the Table 2.

Table 2: FX SPOT, TOD & TOM Contracts

BENEFITS	RISKS	EXAMPLE
<p>They are a simple and efficient method of facilitating payments internationally.</p> <p>They can be used to provide advance payments to open account settlements and settlement letters of credit.</p>	<p>Whilst efficient, SPOT exchange rates can be volatile and unpredictable, even during a single trading day.</p> <p>Utilising the SPOT market to manage future foreign exchange requirements may expose you to a high risk of unfavourable movements in foreign currency values.</p> <p>There is no cooling off period.</p>	<p>Currency pair: AUD/USD</p> <ol style="list-style-type: none"> <li>1. Company 1 Pty Ltd has an invoice due for immediate payment in foreign currency in the amount of USD100,000.</li> <li>2. Company 1 Pty Ltd purchases USD100,000 from us at the prevailing SPOT rate of 1.0450 which equals AUD95693.78 (USD100,000/1.0450) (plus transmission costs if applicable).</li> <li>3. We send a written confirmation to Company 1 Pty Ltd and Company 1 advises us of the intended beneficiary of the USD100,000.</li> <li>4. Company 1 Pty Ltd pays cleared AUD to us by its preferred settlement method (i.e., bank transfer or deposit) within one business day after the Transaction Date.               <ol style="list-style-type: none"> <li>1. Upon receipt of the total AUD owed to us under the SPOT transaction, we remit USD100,000 to the beneficiary in accordance with the instructions supplied by Company 1 Pty Ltd.</li> </ol> </li> </ol>



## 5. FOREIGN EXCHANGE FORWARD CONTRACTS

An FX FORWARD exchange contract enables you to buy or sell one currency against another for settlement at a future date. Many market participants need to exchange currencies at a future time other than two days in advance; in order to manage their exposures and cash flows, they want to secure the rate of exchange now. Forward foreign exchange contracts are generally used by importers, exporters and investors who seek a price guarantee in exchange rates for a future date in order to hedge their foreign currency cash flows.

Foreign exchange forward contracts can be for a fixed term or a fixed delivery date, and include an optional designated delivery period. Both the current SPOT (market) rate and the forward rate adjustment are used in determining the rate of exchange for a forward contract. The forward rate adjustment is a calculation involving the applicable interest rates and SPOT prices of the currencies involved. Forward exchange contracts reflect time and the difference in the interest rates between any two currencies.

The deals are flexible as to the Settlement Date, the size of the transaction and as to currencies involved. Like foreign exchange SPOT contracts, forward exchange contracts are bilateral contracts between two parties and hence each party is responsible for assessing the credit standing and capacity of the other party.

### 5.1 Entering into a Foreign Exchange Forward Contract

You will need to advise us of the amount of currency that you wish to buy or sell, the other currency involved and the Settlement Date. Pricing of the contract will depend on a number of factors, including the Settlement Date and the current SPOT rates. The forward exchange rate is comprised of the interbank rate plus credit risk and liquidity premiums charged by us, as well as a forward premium or discount, which is derived from current interest rate differentials between the currency pairs.

### 5.2 Deposits and Instalments

All Forward Contracts must be settled by delivery of the full amount being transferred by the Settlement Date. This means that we must be able to sight the cleared funds in our bank account on or before the Settlement Date. When you enter into a transaction with us, we enter into a matching transaction with our own liquidity providers. If you do not settle your transaction, we still have to settle ours. In order to cover the risk that you do not settle your transaction, we may ask you to pay a Deposit.

The amount of any Deposit (also known as “margin deposit” in relation to the “initial deposit”, and “margin deposit” or

“margin call” in relation to the “instalment deposit”) will be a fixed percentage of the value of the transaction and will normally be between 5% and 15% of the value of the transaction, but could be more depending on the duration of the Forward Contract. While the amount of any Deposit is at our complete discretion, as a general guide, a Deposit may be required if:

- your company has only recently commenced business with limited operating experience;
- the credit rating is not of a high or satisfactory level as assessed by us;
- the contract amount requested is considered by us to be a higher foreign exchange risk than normally acceptable;
- the Settlement Date and/or currencies involved are considered by us to be a higher-than-normal credit risk in the event the transaction had to be cancelled during the life of or at maturity of the contract;
- we have no history of trading with you; or
- the volatility of markets warrants extra collateral from you to hold the position.

The fact that we have not asked for a Deposit does not mean that we will not ask for a further payment (Instalment) if the exchange rate trends unfavourably. Equally, the fact that you have already made an Instalment does not mean that we will not ask for one or more additional Instalments if the exchange rate continues to move unfavourably.

If we have requested payment of an Instalment at any stage of the transaction, you must pay it promptly. We would normally expect to receive the Instalment within 48 hours of the request, failing this we reserve the right to close out the transaction without notice and ask you to pay the full amount of any loss occasioned by us immediately.

We do not pay interest on Deposits or Instalments.

**IMPORTANT:** You should not enter into a Forward Contract if you are unable or unwilling to provide a Deposit of between 5% and 15% (or more if we so decide – see above) of the value of the transaction with the possibility of one or more further Instalments being requested at any time prior to the Settlement Date. If we ask you to pay a Deposit or Instalment at any time and you fail to do so, we may close out your Forward Contract without prior notice.



Example:

**The Deposit is calculated as follows:**

If you entered into a forward contract to buy USD \$100,000 against AUD at a rate of AUD/USD 1.0450 this would equate to AUD \$95,693.78. You would need to make a deposit of AUD \$9569.38 being 10% of the AUD equivalent, at the commencement of the transaction. Interest is not paid on these deposits. Whilst Deposits and Instalments are refundable to you at settlement, they are more commonly applied to the last payment on the contract at maturity.

We may choose to offer a “no deposit” forward exchange contract facility on a case-by-case basis where the client has a successful trading history satisfactory to us or where the client has met our credit criteria, such as it may be from time to time.

adjusted time frame. However, by offsetting the remaining balance of the original forward contract, a profit or loss to you would result depending on the current exchange rates compared to the original forward contract rates. This profit or loss would have to be settled at this time; or

2. we can extend the remaining balance of the forward contract by quoting you an extension margin onto your original forward contract exchange rate. This method factors the profit or loss of the original contract into the new forward contract for the extended period (rather than settling this at the time of extension). This is known as a Historical Rate Rollover (HRR). When quoting an HRR rate, the pricing incorporates an interest charge on the above profit or loss in the new forward contract. This charge is associated with the funding or borrowing of the profit or loss for the term of the extension period. In extending the forward contract, we may require you to lodge a Deposit or an Instalment.

### 5.3 Pre-Delivery of the Forward Exchange Contract

You may also ask for pre-delivery of a portion of the total value of the contract prior to the expiry of the contract. This might occur where your supplier has contracted to deliver goods to you at various times over the period of the forward contract. This may result in an adjustment of the exchange rate based on the revised delivery date and the difference in interest rates between the two currencies. The remaining balances of the transaction must be completed by Settlement Date.

### 5.4 Extension of a Forward Exchange Contract

You may extend the Settlement Date of the forward contract only if agreed to by us. We may refuse such extension/s for any reason. For example, this may be considered if there was a delay in the receipt of goods expected from your overseas supplier beyond the original delivery date. These can be transacted in either of two ways:

1. we can offset the remaining balance of the original forward contract against a newly established forward contract with a new extended Settlement Date. We will quote you a rate that takes into account the current SPOT exchange rate and the forward margin for the

### 5.5 Closure of a Forward Exchange Contract

Although the terms of the contract that you enter into with us are legally binding, you may wish to close out your forward contracts at any time up to and including the Settlement Date, based on certain factors. For example, if your underlying transaction had been cancelled and your forward foreign exchange hedge is no longer required, you may call us to close-out your contract by entering into a reversing transaction of your original forward contract at the prevailing exchange rate. We will provide you with a quote for closing-out your forward contract. This quote will incorporate some of the components used when pricing your original forward exchange contract, but will be adjusted for prevailing market rates over the remaining term of the forward exchange contract. Depending on the market rates at the time of closing-out, this may result in either a gain or loss to you. There are no additional fees for the closing-out of a forward foreign exchange contract.

**Warning:** FX Forward Contracts are not intended for speculation of market movements and are for the reduction of risk for international trade or hedging international investments.

The benefits and risks of forward exchange contracts are outlined in the next page in Table 3.

Table 3: FX Forward Contract

BENEFITS	RISKS	EXAMPLE
<p>They are a simple method of covering future currency exchange risk, eliminating the concern about unfavourable movements in exchange rates.</p> <p>You can lock in a guaranteed rate of exchange, and manage your cash flows and costs accordingly (called price certainty).</p> <p>You can choose to settle the whole amount of the contract on one date, or you can stagger settlement in instalments throughout the contract period.</p>	<p>The principal risk with a forward foreign exchange contract is that as the exchange rate and delivery date are fixed, any opportunity for future financial benefit due to favourable market movements is lost.</p> <p>If the future exposure/obligation which has been hedged by the forward contract ceases to exist prior to delivery, then the contract may need to be closed out early. This could be at a loss if the market has moved adversely from your original entry price, or it could be profit able if the market price has moved in your favour.</p> <p>There is no cooling off period.</p> <p>A Deposit or Instalment, if required, may affect your cash flow. Closures, extensions or redeliveries of a foreign exchange forward contract may result in a financial loss to you.</p>	<p>Currency pair: AUD/USD</p> <ol style="list-style-type: none"> <li>2. Company 2 Pty Ltd has an invoice due for payment in 90 days' time in foreign currency in the amount of USD100,000</li> <li>3. Company 2 Pty Ltd enters into a Forward Exchange Contract with a maturity date in 90 days' time at the 90-day forward rate of 1.0325 (prevailing SPOT rate of 1.0450 adjusted by the prevailing forward margin of 0.0125 [minus 125 points]). The USD100,000 then converts to an equivalent of AUD96852.30.</li> <li>4. Company 2 Pty Ltd is required to pay a 10% deposit of AUD9685.23 to us upon entering into the Forward Exchange Contract.</li> <li>5. We will send a written confirmation (fax or email) to Company 2 Pty Ltd and Company 2 advises us of the beneficiary/ies of the USD100,000.</li> <li>6. Before the Settlement Date, Company 2 Pty Ltd pays the equivalent AUD (less any deposit already received) to us by its preferred settlement method (i.e., bank transfer or deposit)</li> <li>7. Upon receipt of the total cleared AUD equivalent owed to us under the Forward Exchange Contract, we remit USD100,000 to the beneficiary/ies in accordance with the instruction supplied by Company 2 Pty Ltd.</li> </ol>

## 6. GENERAL RISKS OF FOREIGN EXCHANGE CONTRACTS

Foreign exchange instruments such as SPOT contracts and forward contracts comprise an important risk management tool for those who manage foreign currency exposures.

Whilst there are numerous hedging and certainty benefits for those with foreign exposures to manage in the course of their business activities, foreign exchange instruments and transactions entail a number of significant risks and are not suitable for all. You should seek prior independent advice and consider carefully whether trading in foreign exchange instruments is appropriate in terms of your experience, your financial objectives, needs and circumstances.

Some of the risks involved in trading foreign exchange instruments such as SPOT transactions and forward exchange contracts, include the following:

### 6.1 Market Risk

In certain market conditions, it can become difficult or impossible to liquidate a position (this can, for example, happen when there is a significant change in prices over a short period of time).

Consistent with market conditions, the prices of our products may be volatile and fluctuate rapidly over wide ranges. Price fluctuations may occur as a result of uncontrollable events or changes in a variety of conditions such as, but not limited to, changing supply and demand relationships, governmental, agricultural, commercial and trade programs and policies, national and international political and economic events and the prevailing sentiment and volatility in the marketplace.

### 6.2 Settlement and Counterparty Risk

When you enter into a transaction with any business, you are reliant on the ability of business to meet its contractual obligations to you. In this regard your relationship with EbonFX is no different. Similarly, in certain circumstances, a business may be reliant upon the customer's ability to meet

his or her contractual obligations to it. In the financial industry this type risk is sometimes referred to as 'settlement risk'.

In order to reduce your exposure to us, in each transaction we enter into a hedging transaction with one of our liquidity providers and/or counterparties as soon as you enter into a transaction (this is known as back to back hedging). Therefore, the risk to you in relation to an exchange rate movement is mitigated save for the unlikely event of a default on the part of the aforementioned counter-party. The counter-parties we transact with are presently large banks or widely used foreign exchange liquidity providers. As commercial and/or operational circumstances dictate we may, without notice or disclosure to you, change some or all of our liquidity providers and/or banks. Such change(s) may pertain to some or all classes of the financial products offered by us from time-to-time.

### 6.3 Regulatory Risk

Changes in taxation and other laws, government, fiscal, monetary and regulatory policies in Australia or overseas may have a material adverse effect on your dealings in our products. EbonFX is regulated by ASIC and AUSTRAC.

### 6.4 Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people or systems, or external events. Disruptions in our processing may lead to delays in the execution and settlement of your transaction.

In accordance with Regulatory Guide RG126 and Section 912B of the *Corporations Act*, we have Professional Indemnity Insurance in place which covers the work performed by our representatives and employees.

## 7. SEGREGATED ACCOUNT

Any money that you deposit with us will be segregated and held in trust in accordance with the requirements of the *Corporations Act*.

However, we are entitled amongst other things to:

- withdraw, deduct or apply any amounts payable by you to us and/or any associate of ours under the Client Agreement from your money's held in any segregated account or invested by us including, without limitation making a payment for, or in connection with the deposits, instalments adjusting or setting of dealings in our products entered into by you or the payment of charges or interest to us, with all such amounts belonging to us under the Client Agreement; and
- pay, withdraw, deduct or apply any amounts from your money's held in any segregated account or

invested by us as permitted under the *Corporations Act*.

Your moneys may be co-mingled into one or more segregated accounts with our other customers' moneys.

We are also obliged to deposit any moneys due to you in relation to dealings in our products and we must deposit them into a segregated account. Those obligations to you under the Client Agreement are unsecured obligations, meaning that you are an unsecured creditor of us.

### 7.1 Segregated Accounts Do Not Provide an Absolute Protection

The purpose of segregated accounts is to separate all customers' money, including your moneys, from our own funds. This practice is designed for the protection of customers and to assist in the proper administration and management of your funds.

It is important to note, however, that the operation of segregated accounts, does not afford absolute protection against catastrophe, default or crime. Should we become aware of an event, default or act that serves to compromise segregated funds, we shall notify the affected customer(s) as soon as possible and we will immediately take all reasonable action available to us so as to prevent any further adverse event occurring in relation to the relevant funds of the customer(s).

In the unlikely event of an unresolved deficit in the segregated accounts or in the event of insolvency, the adversely affected customer shall become an unsecured creditor in relation to the balance of the money's not recovered from the segregated account(s).

### 7.2 What is an Unsecured Creditor?

In the event that you become an unsecured creditor of us, you will need to lodge a proof of debt with the liquidator for the number of moneys that are owing to you as evidenced by your account statements.

The liquidator then assesses all proofs of debts to determine which creditors are able to share in the assets of the company, and to what extent depending on the amounts owing to them and any priority they may have to be paid.

## 8. CLIENT AGREEMENT

In order to open an account, you are required to complete the Application Form, under which you agree to be bound by the Client Agreement which is an important legal document containing the terms and conditions which govern our relationship with you.

We recommend that you consider seeking independent legal advice before entering into the Client Agreement, as the

terms and conditions detailed therein are important and affect your dealings with us.

We note the following key terms in the Client Agreement, many of which have been summarized throughout this PDS:

- client acknowledgements regarding knowledge and suitability to trade foreign exchange products;
- client representations and warranties;
- deposit and instalment requirements for forward foreign exchange contracts and our rights in respect of them;
- client obligations regarding confirmations (including discrepancies);
- our rights following a default event;
- client indemnity in favour of us;
- fees, commissions and charges;
- restrictions on assignment of agreement; telephone recordings;
- governing law (New South Wales); and
- termination and closing out.

## 9. DISCRETIONARY POWERS

We have a number of discretionary powers which may affect your trading activities, including the right to close out your transaction/s without prior notice to you. We refer you to the Client Agreement which sets out these powers and suggest that you should read and fully understand them before entering into a transaction. You should understand that we may refuse to enter into a transaction, or close out any open transactions, without notice, in circumstances such as the following:

- if you fail to make any payment when it is due, including the payment of any Deposit or Instalment that has been requested by us;
- if you fail to provide any material information that we have requested or any information you have given us is or becomes, in our opinion, materially inaccurate or misleading;
- in the event of your death or loss of mental capacity;
- if bankruptcy or winding up proceedings are commenced against you;
- if the performance of our obligations under the Client Agreement becomes illegal;
- if we have reasonable grounds to believe that the transaction is in breach or will be in breach of Australian laws or sanctions or the laws or sanctions of any other country;
- if a serious dispute has arisen between us; or
- if you breach an important term of this Client Agreement or of any transaction.

You should be aware that we may be obliged to freeze or block your account if information comes to our attention

that leads us to believe that it is being used in connection with money laundering, terrorist financing activities or for any criminal activities or if we are directed to do so by a regulatory authority. If this occurs, we will not be liable to you for any consequential losses whatsoever and you agree to continuously indemnify us if we suffer loss as a result of action taken by a third-party beneficiary arising from any such action we have taken in relation to your account.

## 10. TAXATION CONSIDERATIONS

Foreign exchange transactions and products may have tax implications. The taxation consequences of foreign exchange transactions and products can be complex and will differ for each individual's financial circumstances and the nature and characterization of the foreign exchange. We recommend that you obtain independent taxation and accounting advice in relation to the impact of foreign exchange transactions and products on your particular financial situation.

## 11. REMUNERATION, RELATED ENTITIES AND OTHER BENEFITS RECEIVED

Our employees or contractors, who provide you with general advice only or transaction execution services, may receive commissions for the provision of these services. Our employees also receive salaries, performance-related bonuses and other benefits.

## 12. REFERRAL BENEFITS FOR OTHER SERVICES PROVIDERS

You may have been referred to us by a service provider who may receive financial or non-financial benefits from us. These should have been disclosed to you by the services provider in question. Please note that such benefits will not impact transaction fees, the rate you will be offered or Deposits or Instalments payable for financial products or services undertaken with us.

## 13. DISCLOSURE OF ANY RELEVANT CONFLICTS OF INTEREST

Save for the relationships or associations disclosed herein, we do not have any relationship which might potentially influence us in the provision of services to you. However, we may share fees and charges with associates or other third-parties or receive remunerations from them with respect to your dealings with us.

## 14. MAKING A COMPLAINT

We have an internal dispute resolution process in place to resolve any complaints or concerns you may have, quickly and fairly. Any complaints or concerns should be directed to

the Complaints and Privacy Officer in writing at the address provided in this PDS or via email at [info@ebonfx.com](mailto:info@ebonfx.com).

We will investigate your complaint and provide you with our decision and the reasons on which it is based, in writing. We will seek to resolve your complaint within 14 to 30 days.

If you are dissatisfied with the outcome, you have the right to lodge a complaint with the Australian Financial Complaints Authority (AFCA), an approved external dispute resolution scheme, of which we are a member, using the contact details below. You may also make a complaint via the ASIC Free call info line on 1300 300 630.

You can contact AFCA by any of the means listed below: In writing to:

AFCA  
GPO Box 3  
Melbourne VIC 3001  
Telephone: 1800 931 678 Facsimile: +613 9613 6399

Email: [info@afcaorg.au](mailto:info@afcaorg.au)  
Website: [www.afca.org.au](http://www.afca.org.au)

## 15. OUR PRIVACY POLICY

We are committed to protecting your privacy. We collect personal information from you and other legal sources, where required, to process your application. The information we collect will primarily be used for the processing of your application and for complying with certain laws and regulations to prevent money laundering, terrorism financing or criminal activity.

We have systems and processes in place which safeguard against the unauthorised use or disclosure of your personal information.

Subject to applicable laws,

- we may obtain information about any beneficial owner of an interest in your agreement with us;

- we may disclose your personal information to our related bodies corporate, associates, service providers or relevant regulatory and/or law enforcement agencies;
- we may disclose your personal information to entities outside Australia, such as our service providers located overseas; and
- we may send your details of other services or provide you with information that we believe may be of interest to you.

By using our products and services, you agree to these disclosures.

Please contact us if you have any concerns or if you would like to see a copy of our Privacy Policy, which you may download from our website at [www.ebonfx.com](http://www.ebonfx.com).

## 16. NO COOLING OFF PERIOD

There is no cooling off period regime that applies to any of the products described in this PDS. You are, therefore, bound by the terms of a Foreign Exchange Contract when you enter into it, despite the fact that settlement may occur at a later date.